

## **Reader Profile**

| <b>Demographics</b> | De | em | og | rap | hi | CS |
|---------------------|----|----|----|-----|----|----|
|---------------------|----|----|----|-----|----|----|

| Women                      | 67% |
|----------------------------|-----|
| Men                        | 33% |
| Age 18-34                  | 23% |
| Age 35-54                  | 29% |
| Age 55+                    | 48% |
| HHI \$50,000 +             | 40% |
| College educated           | 59% |
| White collar professionals | 35% |
| Married                    | 49% |
| Home owner                 | 70% |
| Metro Bakersfield resident | 89% |
|                            |     |

### **Activities - past 12 months**

| Gardening               | 69% |
|-------------------------|-----|
| Bicycling               | 34% |
| Volunteer work          | 20% |
| Fitness club/gym member | 18% |
| Day spa visits          | 18% |
| Yoga - pilates          | 14% |
|                         |     |

#### **Health insurance - any 83%**

#### **Medications purchased - past 12 months**

| Allergy             | 49% |
|---------------------|-----|
| High blood pressure | 26% |
| Digestive disorder  | 23% |
| Cholesterol         | 16% |
| Diabetes            | 15% |
|                     |     |

#### Specialists used - past 12 months

| Specialists used - hast 12 illulities |     |
|---------------------------------------|-----|
| OB/GYN                                | 30% |
| Dermatologist                         | 19% |
| Chiropractor                          | 18% |
| Cardiologist                          | 6%  |
| Cosmetic surgeon                      | 4%  |

### Medical services received - past 3 years

| Cardiac care                   | 18% |
|--------------------------------|-----|
| Neurology                      | 15% |
| Cosmetic surgery               | 14% |
| Mental healthcare              | 12% |
| Pediatrics                     | 11% |
| Corrective eye surgery         | 11% |
| Orthopedics                    | 10% |
| Cancer/oncology                | 7%  |
| Teeth whitening, veneers, etc. | 6%  |

Source: Scarborough Research - March 2014 R1 The Bakersfield Californian

## **Editorial** Calendar

### March

- Heart Health
- Hormones

Publishes: March 14, 2015 | Deadline: February 25, 2015

### June

- Sports
- Athletes
- Food

Publishes: June 13, 2015 | Deadline: May 27, 2015

### September

- Skin Health
- Mental Health
   Publishes: September 12, 2015 | Deadline: August 26, 2015

### December

- Holiday
- Resolutions

Publishes: December 12, 2015 | Deadline: November 20, 2015

# **Quarterly Features**

- Health Watch
- B the Cause
- What Happens When...
- Life & Happiness
- B Enriched
- Healthy Indulgence
- Smart Health News
- Expert Connect

- Your Body
- Defying the Odds
- Real Success Stories
- Gardening
- Workout Moves
- Fab Finds
- Get To Know
- Natural Beauty

# Circulation

### **Three Point Distribution System**

### • Home Delivery - 36,000 Quarterly Issues

on March 15, June 13, September 12 and November 14, 2015, B Well will be distributed to all home delivery subscribers of *The Bakersfield Californian* in Bakersfield.

#### • While You Wait - 3,000 Quarterly Issues

at more than 300 waiting rooms and businesses throughout Bakersfield will have people reading B Well as they wait for their doctor or medical professional.

#### • Rack Locations - 3,000 Quarterly Issues

Available at newsstands around Bakersfield on the publication date for non-subscribers to pick-up.

## 2015 Ad Rates

| 1-2x    | 3-4x  |
|---------|---|
| \$1,500 | \$1,200                                     |
| \$800   | \$650                                       |
| \$650   | \$500                                       |
| \$425   | \$350                                       |
| \$230   | \$200                                       |
| \$150   | \$125                                       |
|         | \$1,500<br>\$800<br>\$650<br>\$425<br>\$230 |

## **Premium Pages**

|                         | 1-2x    | 3-4x    |
|-------------------------|---------|---------|
| Front or Back           |         |         |
| Cover Foldout (2 pgs)   | \$6,000 | \$5,600 |
| Double Truck            | \$3,500 | \$2,900 |
| Back Cover              | \$3,800 | \$3,500 |
| Inside Front Cover      | \$2,500 | \$2,000 |
| Page 3                  | \$2,950 | \$2,650 |
| Inside Back Cover       | \$2,500 | \$2,000 |
| Pg 4 Opposite Staff Box | \$1,800 | N/A     |
| Pg 6 Opposite Ed Note   | \$1,800 | N/A     |
|                         |         |         |

### **Business Profile/Advertorial**

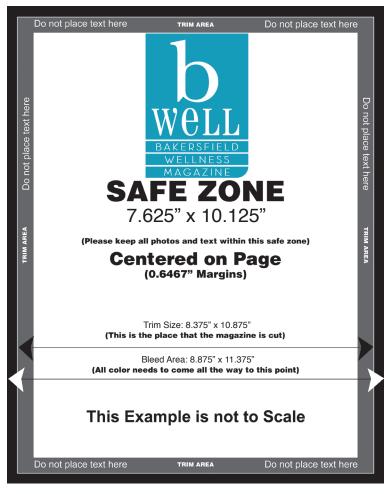
|                 | <b>2</b> x | <b>4</b> x |
|-----------------|------------|------------|
| Expert Connect* | \$900      | \$800      |
| B Seen**        | \$750      | \$600      |

<sup>\*5</sup> available

\*Camera Ready Deadlines
All camera ready ads are due by the scheduling and materials deadline. All ads killed past deadline are subject to a 50 percent cancellation charge.

### Artwork Submission

All ads should be 300 dpi, CMYK or grayscale, and provided as high-resolution .pdf files with all fonts embedded or converted to outlines/paths.



## Magazine Trim Size 8.375 x 10.875

#### **Ad Dimension Non-Bleed Bleed** Safe Zone

Front or Back

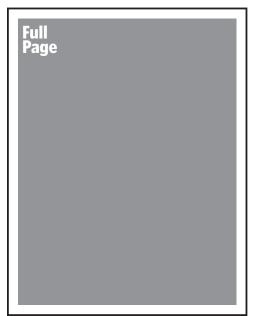
Cover Foldout 8.125 x 10.875 per page (Bleed Not Offered) Double Truck Not Offered 17.25 x 11.375 16 x 10.125 Not Offered Full Page 8.875 x 11.375 7.625 x 10.125 7.625 x 5 1/2 Horizontal

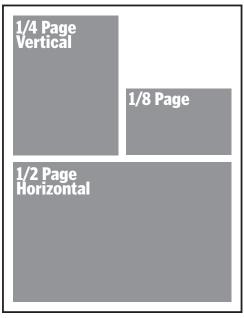
1/2 Vertical 3.75 x 10.125

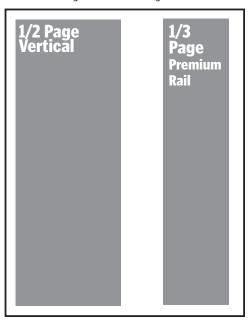
1/3 Page Rail 2.4306" x 10.125 3.865 x 11.375 2.43 x 10.15

1/4 Page Vertical  $3.75 \times 5$ 1/8 Page Vertical 3.75 x 2.4375

Fab Finds Photos must be taken against a white background







<sup>\*\*6</sup> available